



Migrating to Dynamics 365 Business Central from Dynamics GP

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Michael Marinaro is a partner in Gross Mendelsohn's Technology Solutions Group. With years of experience consulting with clients on ERP software, Michael enjoys helping businesses save time and increase efficiencies by integrating systems together.





About Gross Mendelsohn

- Provides accounting software, networking solutions and cyber security consulting services for businesses
- More than 25 years of experience providing realistic and honest guidance to various industries
- Firm established in 1960
- Technology division in existence since 1990s
- Led by CPAs and seasoned technology professionals



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About Gross Mendelsohn

- NetSuite Authorized Solution Provider as well as Microsoft Gold Cloud Solution Provider
- Independent view—we work with multiple products
- Can tap into the tax, accounting and investment resources available within Gross Mendelsohn
- Pride ourselves on providing outstanding client service



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What is Dynamics 365 Business Central?

Business Central

- Cloud-based ERP full SaaS application (no on-premises hardware)
- Based on the former Dynamics NAV platform
- Future of Microsoft's mid-market ERP platform

What are some differences between GP and Business Central?

	Product/Feature	Dynamics GP	Dynamics 365 Business Central
Basics	Where?	On-premises or via service provider (Power GP)	Microsoft 365 Cloud
	Licensing	Perpetual license - buy the software and then pay an annual maintenance fee; subscription pricing is also available	Priced per user per month - currently \$70 for Essentials, \$100 for Premium and \$8 for Team users
	Upgrades/Updates	Must update annually to stay current - updates are installed/run manually	Updates and new features added automatically multiple times throughout the year
Functionality	GL Account Structure	Multiple segments for structure	Dimensional chart of accounts
	Budgeting	Excel based budgets allows for multiple budgets at the account level; 3rd party tools available	Allows for multiple budgets at the account/dimension level; 3rd party tools available
	Available Modules	GL, AP, AR, SOP, PO, Inventory/Warehouse, Fixed Assets, Field Service, Manufacturing, Payroll, Human Resources	Essentials - GL, AP, AR, SO, PO, Inventory/Warehouse, Fixed Assets, CRM and Human Resources Premium - Manufacturing and Service Order Management
	US & Canadian Payroll	Yes	No - Requires a 3rd party app

	Product/Feature	Dynamics GP	Dynamics 365 Business Central
Reporting	Financial Statement Reports	Management Reporter included - 3rd parties such as Jet Reports and Solver are available	Account schedules and analysis views available out of the box - 3rd party tool such as Jet Reports or Solver required for parity with Management Reporter
	SmartList/SmartList Designer	Allows for grid-based queries of your data and custom links	Most data is shown in grid format with the ability to add fields from that entity; custom links require a developer or 3rd party software (Power BI/Power Query)
	Power BI Integration	Yes - requires a data gateway and on-premise setup	Yes - with minimal setup
Integration and 3rd Party Software	Workflow	Approval workflows included for most tasks	Approval workflows included; additional workflows can be created and used via Power Automate
	Importing Data	Integration Manager; Copy and Paste (GL and AP entries)	Direct integration from Excel (edit in Excel)
	3rd Party Tools	Deep ecosystem of 3rd party tools that integrate into GP	Marketplace of 3rd party apps that integrate with or run in BC
	Dynamics 365 Integration	Requires 3rd party tool	Limited integration with Sales out of the box; more advanced integrations or integrations with other modules (e.g., Field Service) will require a 3rd party integration tool

What's happening with Dynamics GP?

The Future of GP



Roadmap for support and updates through 2028



Continuing to add functionality to existing modules

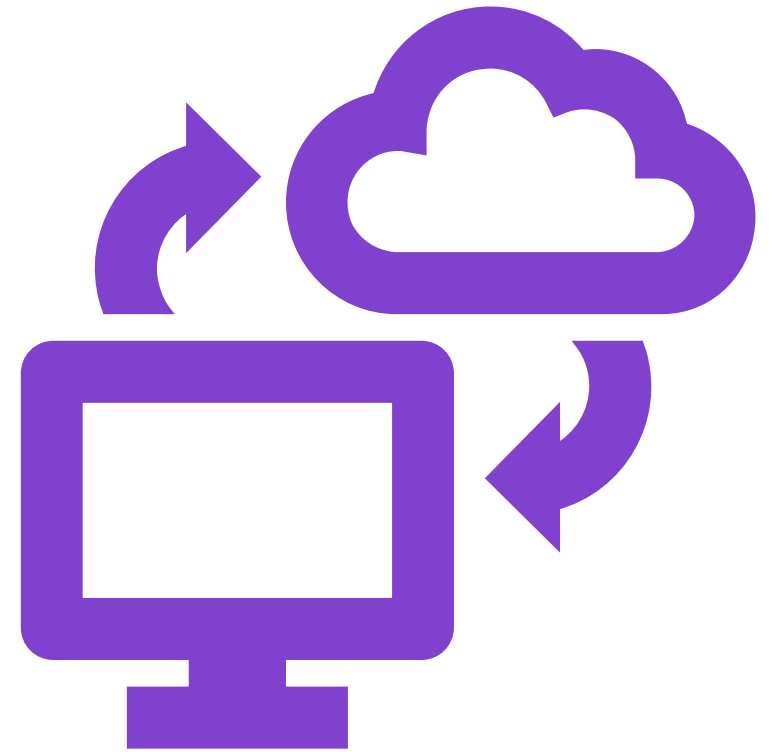


Must update each year to stay current (current version is GP 18.5)

Why migrate to Business Central?

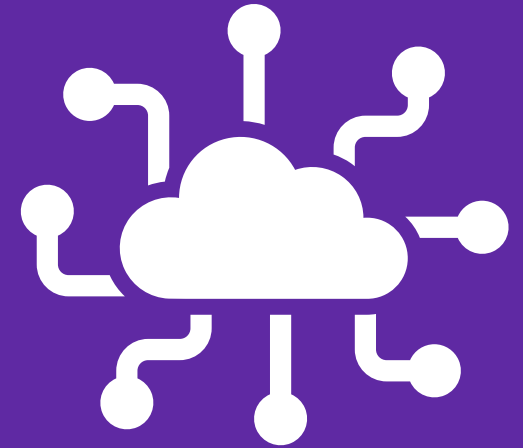
Move to the Cloud

- Corporate cloud strategy
- Tired of upgrades/patches to GP
- Don't want to maintain/upgrade on-prem hardware
- Take advantage of third-party apps that only work with Business Central
- Business Central features that are not available in GP



How do you migrate from GP to Business Central?

What is the migration process?



How long does it take?



What data converts?



What about third-party products?



What's next?

Next Steps



Schedule a call to see if a migration is right for you



Special pricing/dual use license for migrating from any on-prem Microsoft software to Dynamics 365 (AX/CRM/GP/NAV/SL)



Flat rate migration options available

Free assessment tool

Microsoft's assessment tool analyzes your existing environment and generates your personalized report, which includes:

- Summary of the modules, features and ISV solutions in use
- Confirmation of product version, data consumption and other industry-specific requirements
- Assessment of your readiness to move to Business Central
- Guidance on next steps including scope of implementation and proposed migration plan





Scan the QR code
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<https://technology.gma-cpa.com/consultation>

Q&A



Contact Me



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